



Analog Guest Room Phones

Total Cost of Ownership

Scenario 1 | Analog Cordless + Petite

2 ports per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2410 Contemporary Analog Cordless Phone	\$141.25	\$45	\$100	\$326.25
 A2211 Contemporary Analog Corded Petite™ Phone		\$0	\$40	
Total		\$45	\$140	

Key Features

- 1) Most affordably priced phone combination but most expensive for new construction due to PBX license and cable drop costs
- 2) Line-powered, no batteries required
- 3) Comfortable, corded user experience

Scenario 2 | Analog Cordless + Accessory Handset

1 port per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2410 Contemporary Analog Cordless Phone	\$163.45	\$45	\$100	\$308.45
 A241HS Contemporary Analog Cordless Accessory Handset		\$0	\$0	
Total		\$45	\$100	

Key Features

- 1) Most affordable cost per room for new construction
- 2) Fully cordless and mobile user experience
- 3) Make and receive calls on the base speakerphone, even during power outages
- 4) Requires only one port

Scenario 3 | Analog Cordless + Accessory Petite

1 port per room

	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2411 Contemporary Analog Cordless Phone	\$178.75	\$45	\$100	\$323.75
 A241P Contemporary Analog Accessory Petite™ Phone		\$0	\$0	
Total		\$45	\$100	

Key Features



- 1) \$15 phone upcharge provides: (a) comfortable corded user experience, (b) bedside phone with customizable faceplate and (c) up to 11 speed dials
- 2) USB charging port on Accessory Petite Phone to charge hotel guests' smart phones
- 3) Requires only one port

SIP Guest Room Phones

Total Cost of Ownership

Scenario 1 | SIP Cordless + Accessory Handset

1 port per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2410 Contemporary SIP Cordless Phone	\$202.20	\$90	\$100	\$392.20
 S241HS Contemporary SIP Cordless Accessory Handset		\$0	\$0	
Total		\$90	\$100	

Key Features

- 1) Most affordable cost per room for new construction
- 2) Fully cordless and mobile user experience
- 3) PoE-powered, no batteries required on S2410
- 4) Requires only one port

Scenario 2 | SIP Cordless + Petite

2 ports per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2410 Contemporary SIP Cordless Phone	\$208.75	\$90	\$100	\$618.75
 S2211 Contemporary SIP Corded Petite™ Phone		\$90	\$130	
Total		\$180	\$230	

Key Features

- 1) Most affordably priced phone combination but most expensive for new construction due to PBX and cable drop costs
- 2) PoE-powered, no batteries required
- 3) Comfortable, corded user experience

Scenario 3 | SIP Cordless + Accessory Petite

1 port per room

	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2411 Contemporary SIP Cordless Phone	\$217.50	\$90	\$100	\$407.50
 S241P Contemporary SIP Accessory Petite™ Phone		\$0	\$0	
Total		\$90	\$100	

Key Features

- 1) \$15 phone upcharge provides: (a) comfortable corded user experience, (b) bedside phone with customizable faceplate and (c) up to 11 speed dials
- 2) USB charging port on Accessory Petite Phone to charge hotel guests' smart phones
- 3) Requires only one port

*All phones referenced are one-line models. PBX and cable drop costs are based on market feedback.