



# Analog Guest Room Phones

## Total Cost of Ownership

### Scenario 1 | Analog Cordless + Petite

2 ports per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2410 Contemporary Analog Cordless Phone	<b>\$141.25</b>	\$45	\$100	<b>\$326.25</b>
 A2211 Contemporary Analog Corded Petite™ Phone		\$0	\$40	
<b>Total</b>		<b>\$45</b>	<b>\$140</b>	

#### Key Features

- 1) Most affordably priced phone combination but most expensive for new construction due to PBX license and cable drop costs
- 2) Line-powered, no batteries required
- 3) Comfortable, corded user experience

### Scenario 2 | Analog Cordless + Accessory Handset

1 port per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2410 Contemporary Analog Cordless Phone	<b>\$163.45</b>	\$45	\$100	<b>\$308.45</b>
 A241HS Contemporary Analog Cordless Accessory Handset		\$0	\$0	
<b>Total</b>		<b>\$45</b>	<b>\$100</b>	

#### Key Features

- 1) Most affordable cost per room for new construction
- 2) Fully cordless and mobile user experience
- 3) Make and receive calls on the base speakerphone, even during power outages
- 4) Requires only one port

### Scenario 3 | Analog Cordless + Accessory Petite

1 port per room

	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 A2410 Contemporary Analog Cordless Phone	<b>\$178.75</b>	\$45	\$100	<b>\$323.75</b>
 A241P Contemporary Analog Accessory Petite™ Phone		\$0	\$0	
<b>Total</b>		<b>\$45</b>	<b>\$100</b>	

#### Key Features



- 1) \$15 phone upcharge provides: (a) comfortable corded user experience, (b) bedside phone with customizable faceplate and (c) up to 11 speed dials
- 2) USB charging port on Accessory Petite Phone to charge hotel guests' smart phones
- 3) Requires only one port

# SIP Guest Room Phones

## Total Cost of Ownership

### Scenario 1 | SIP Cordless + Accessory Handset

1 port per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2410 Contemporary SIP Cordless Phone	<b>\$202.20</b>	\$90	\$100	<b>\$392.20</b>
 S241HS Contemporary SIP Cordless Accessory Handset		\$0	\$0	
<b>Total</b>		<b>\$90</b>	<b>\$100</b>	

**Key Features**

- 1) Most affordable cost per room for new construction
- 2) Fully cordless and mobile user experience
- 3) PoE-powered, no batteries required on S2410
- 4) Requires only one port

### Scenario 2 | SIP Cordless + Petite

2 ports per room



	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2410 Contemporary SIP Cordless Phone	<b>\$208.75</b>	\$90	\$100	<b>\$528.75</b>
 S2211 Contemporary SIP Corded Petite™ Phone		\$90	\$40	
<b>Total</b>		<b>\$180</b>	<b>\$140</b>	

**Key Features**

- 1) Most affordably priced phone combination but most expensive for new construction due to PBX and cable drop costs
- 2) PoE-powered, no batteries required
- 3) Comfortable, corded user experience

### Scenario 3 | SIP Cordless + Accessory Petite

1 port per room

	Phone Cost	PBX Cost	Cable Drop Cost	Total Cost Per Room
 S2410 Contemporary SIP Cordless Phone	<b>\$217.50</b>	\$90	\$100	<b>\$407.50</b>
 S241P Contemporary SIP Accessory Petite™ Phone		\$0	\$0	
<b>Total</b>		<b>\$90</b>	<b>\$100</b>	

**Key Features**

- 1) \$15 phone upcharge provides: (a) comfortable corded user experience, (b) bedside phone with customizable faceplate and (c) up to 11 speed dials
- 2) USB charging port on Accessory Petite Phone to charge hotel guests' smart phones
- 3) Requires only one port

\*All phones referenced are one-line models. PBX and cable drop costs are based on market feedback.